



vs



Streamed Access Management Battle Card

COMPETITIVE EDGE

KEY COMPETITIVE ADVANTAGES

TRUE ZERO-TRUST ISOLATION

Excalibur's air gap architecture creates complete isolation between endpoints and resources — eliminating the attack path that WALLIX's proxy-based approach cannot close.

COMPREHENSIVE WEB PROTECTION

Excalibur's bi-directional RBI-WAF protects both users and web applications, addressing a critical gap in WALLIX's security model.

PASSWORDLESS AUTHENTICATION

Excalibur's built-in passwordless MFA eliminates credential vulnerabilities and simplifies deployment compared to WALLIX's external MFA dependencies.

MODERN CLOUD ARCHITECTURE

Kubernetes-based deployment provides superior scalability and reduced operational overhead compared to WALLIX's appliance-based approach.

PURE EU DIGITAL SOVEREIGNTY

While WALLIX is French-headquartered, Excalibur's zero US footprint provides categorically stronger sovereignty guarantees. As EU regulations tighten, having zero foreign jurisdictional exposure is a decisive advantage.

REGULATION-READY SIMPLICITY

Compliance drives purchasing — NIS2, DORA, and CRA create the mandate. Excalibur covers all requirements in one platform that deploys via cloud tunnels in hours. When coverage is comparable, price, speed, and sovereignty decide — and we win all three.

Competitive Analysis

