

Excalibur SAM vs. Segura

Overview

OVERVIEW

Key Competitive

Excalibur (Modern)

Segura (Traditional)



Approach

✓ Unified Platform, Passwordless-first, visual streaming isolation

⚠ Traditional PAM with credential vaulting



MFA Integration

✓ Built-in, Passwordless

⚠ External MFA providers



Web Access & RBI

✓ Native DOM-streaming RBI with WAF, bi-directional protection

✗ No RBI-WAF capability



Architecture

✓ Isolation by Design, resilient to Zero-Day Threats

⚠ Proxy-Based, Limited Zero-Day Resilience



AI & Governance Model

✓ Pre-Execution (Pre-Emptive)

⚠ Post-Execution (Reactive)



NIS2 Readiness

✓ Full coverage out of the box, single platform

⚠ Partial – needs additional modules



Data Sovereignty

✓ 100% EU owned & operated, zero US footprint

⚠ Verify company jurisdiction and US footprint

WHY EXCALIBUR SAM WINS

- **True air-gap isolation** – no proxy gateway (**Zero trust**)
- **Endpoint threats isolated** – ransomware-proof (**Protection**)
- **Passwordless MFA** – built-in, no add-ons (**Security**)
- **RBI-WAF** – bi-directional browser isolation (**Protection**)
- **Fully agentless** – zero endpoint software (**Simplicity**)
- **Cryptographic audits** – tamper-proof logs (**Compliance**)
- **100% EU sovereignty** – no CLOUD Act risk (**Trust**)

