



vs



Streamed Access Management Battle Card

COMPETITIVE EDGE

KEY COMPETITIVE ADVANTAGES

TRUE ZERO-TRUST ISOLATION

Excalibur's air gap architecture creates complete isolation between endpoints and resources – eliminating attack paths that traditional PAM cannot close.

COMPREHENSIVE WEB PROTECTION

Bi-directional RBI-WAF protects both users and web applications – a capability traditional PAM solutions do not address.

PASSWORDLESS AUTHENTICATION

Built-in passwordless MFA eliminates credential vulnerabilities and simplifies deployment compared to external MFA dependencies.

MODERN CLOUD ARCHITECTURE

Kubernetes-based deployment provides superior scalability and reduced operational overhead compared to traditional deployment models.

PURE EU DIGITAL SOVEREIGNTY

Zero US footprint provides categorically stronger sovereignty guarantees. As EU regulations tighten, having zero foreign jurisdictional exposure is a decisive advantage.

REGULATION-READY SIMPLICITY

Compliance drives purchasing. Excalibur covers all NIS2/DORA requirements in one platform that deploys in hours. When coverage is comparable, price, speed, and sovereignty decide.

Competitive Analysis

