



vs



Streamed Access Management Battle Card

COMPETITIVE EDGE

KEY COMPETITIVE ADVANTAGES

TRUE ZERO-TRUST ISOLATION

Excalibur's air gap architecture creates complete isolation between endpoints and resources – eliminating the attack path that proxy-based approaches cannot close.

COMPREHENSIVE WEB PROTECTION

Excalibur's bi-directional RBI-WAF protects both users and web applications – a capability Fudo's session-focused model does not address.

PASSWORDLESS AUTHENTICATION

Built-in passwordless MFA eliminates credential vulnerabilities and simplifies deployment compared to external MFA dependencies.

MODERN CLOUD ARCHITECTURE

Kubernetes-based deployment provides superior scalability and reduced operational overhead compared to appliance-based approaches.

PURE EU DIGITAL SOVEREIGNTY

Zero US footprint provides categorically stronger sovereignty guarantees. As EU regulations tighten, having zero foreign jurisdictional exposure is a decisive advantage.

REGULATION-READY SIMPLICITY

Compliance drives purchasing. Excalibur covers all NIS2/DORA requirements in one platform that deploys in hours. When coverage is comparable, price, speed, and sovereignty decide.

Competitive Analysis

